



Connected Office **VirtualServer**

Because you know...

“The cloud” is not a ‘flash-in-the-pan’. It is not a fad. It is the future. Yesterday it was the future for large organizations & datacenters. Now that future is available to the small and medium-sized businesses (SMBs) tired of purchasing expensive, time-consuming & resource-draining physical servers. Servers to control their domains, to route printing requests, to access the web, to store their data. Business owners are tired of installing them, powering them, rebuilding them, maintaining them... and paying for them!

Our secure Virtual Servers are dedicated server resources that allow you to pick scalable solutions matched to your particular business needs. As your corporate requirements grow over time, you have the ability to expand **on-demand** - meaning you have a solution that will work for you now and **into the future**. With The Utility Company’s Virtual Server offerings you can:

- Convert capital expenses into an on-demand operating cost - tied to your business growth.
- Get off of the treadmill of re-investing in aging IT assets.
- No longer worry about power and cooling capacity (and costs).
- Forget about on-going maintenance & upkeep.

At The Utility Company we believe that the same IT advantages that large enterprises enjoy should be available to SMBs - at prices they can afford. Our philosophy is to virtualize an organization’s infrastructure wherever possible - why pay for infrastructure you don’t fully utilize?

For smaller organizations starting out, without servers already in use, beginning with a virtual server solution makes economic sense. If you have existing server(s) a virtual server deployment makes sense for your organization if you:

- 1. Have multiple locations that require access to server resources or applications.**
- 2. Have no expertise on staff to manage hardware or applications.**
- 3. Are currently in need of significant hardware or software upgrades.**
- 4. Have customers that need to securely access your server.**
- 5. Currently experience poor availability (in terms of power/ infrastructure).**
- 6. Have concerns over your physical/ data security (regulatory or intellectual property).**

...you can’t TOUCH this!

Virtual Server Features & Benefits

Overall

- 99.9% guaranteed uptime.
- Highly secure, scalable and customizable.
- Consolidates multiple, under-utilized physical servers.
- Reduce costs with less managing, less space and less power consumption.
- Creates environment to virtualize your line of business application.
- Additional drive space, MS-SQL & a dedicated firewall are optional features.

Deployment Speed & Scalability

- Virtual Servers are available on demand, at your convenience.
- Configure & implement an infrastructure to meet immediate requirements; yet
- Quickly and easily scale it to grow along with your business.

Seamless Disaster Recovery

- Prevent downtime and ensure availability for your critical business systems.
- Deployed as part of a resilient SAN solution to ensure data protection, deliver high availability and be better prepared for a disaster.
- Failover to other physical servers for instant disaster recovery & higher availability
- Data protection including non-disruptive automated backup & restoration processes.
- Hardware-independent recovery.

Economical Price Point

- Benefit your bottom line by combining the effects of server consolidation, on-demand scalability & pay-per-use.
- Virtualize your infrastructure & closely align your IT budget to business growth.
- Focus on execution rather than funding.

The Utility Company is one of the only MSPAlliance-Accredited Master MSPs (Managed Service Providers) in North America.



As a Connected Office customer this means your technology & your data are entrusted to Accredited Technology Professionals.

Available Virtual Server Packages

Leverage the power of Tier 1 network infrastructure, with our Connected Office (CO) Virtual Server service available in three different levels to meet your unique needs: Standard, Plus and Power.

CO Virtual Server STANDARD

This general small purpose server is shared with 4 other virtual machines and best fits the needs of organizations looking for file servers, small server apps, etc. Specifications include:

- Shared Dual Intel Xeon Host
- Windows 2003 Standard
- 512MB DDR2 ECC 667MHz RAM
- 20GB Partition
- 10Mbps Unmetered Bandwidth

CO Virtual Server PLUS

If you have the need for dedicated resources (i.e. for database management or client/server applications) then moving to PLUS server gives you that ability. Specifications include:

- Dedicated .5 Core Intel Xeon Processor
- Windows 2008 64Bit Enterprise
- 1.5 GB DDR2 ECC 667MHz RAM
- 40GB SAN Storage
- 100Mbps Unmetered Bandwidth

CO Virtual Server POWER

Looking to virtualize an Apps, SQL or Exchange server? Look no further than our POWER option. Specifications include:

- Dedicated Full Core Intel Xeon Processor
- Windows 2008 64Bit Enterprise
- 3.0 GB DDR2 ECC 667MHz RAM
- 40GB SAN Storage
- 100Mbps Unmetered Bandwidth

Additional Options

If you require additional features to meet your requirements, the following options are available:

- Power Level Increases (includes .5 core and 1.5 GB RAM per level)
- Additional Storage Space (available in 50GB increments)
- MS SQL Server Workgroup Edition
- Dedicated Firewall

CO VIRTUAL SERVER:	STANDARD	PLUS	POWER	ADD-ONS
O/S	Windows 2003 Standard	Windows 2008 64Bit Enterprise	Windows 2008 64Bit Enterprise	Move to MS SQL Server Workgroup Edition (+\$100)
Available RAM	512MB DDR2 ECC 667MHz RAM	1.5 GB DDR2 ECC 667MHz RAM	3.0 GB DDR2 ECC 667MHz RAM	.5 core & 1.5 GB RAM (+\$270)
Storage Capacity/Type	20GB Partition	40GB SAN	40GB SAN	\$60/50 additional GB
Unmetered Bandwidth	10 Mbps	100 Mbps	100 Mbps	-
Dedicated Firewall	-	-	-	(+\$175)
PRICING:	\$99/MTM	\$250/MTM	\$500/MTM	AS ABOVE/MTM